

## 20 Questions To Ask A Prospective DJ Company

	Questions	Upbeat Entertainment	Prospective DJ #1	Prospective DJ #2
1	Do you use professional DJ equipment and how will it be presented at my wedding?	We use only the finest professional equipment and it is placed in attractive, well maintained black cases. We use Mackie, Pioneer, Rane, Qsc, EV and Martin professional quality equipment.		
2	Do you bring back up equipment and microphones?	We set up back up equipment right along with our main equipment. If something goes wrong you and your guests will not know! We also bring two cordless microphones just in case.		
3	Are you insured?	Yes. We carry \$2 million in liability insurance.		
4	Am I talking to the person(s) who will DJ/MC my wedding?	Yes		
5	Can I get a list of references?	Yes. We will provide references at your request.		
6	How will you be dressed?	We dress as you would like. Want a tux, no problem. Elvis suit...we'll talk.		
7	What is your policy on food and alcohol?	Thanks, but no. We are too busy working. You should not have to pay for anyone beyond your guests to eat and drink.		
8	Will you provide us with a detailed reception planner?	Yes. Our reception planner thoroughly covers all the events and activities you could have at your reception. It is simple to fill out and a real stress reliever.		
9	Will you bring lights and props if we want them?	Yes. They are included in our wedding package.		
10	Can I choose some songs I would like to have played or not have played?	We give you a special page to list your favorite songs and songs that you do not want to hear. You're the boss! If we don't have it we will get it at no cost to you.		

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11	Will you take charge and control the events at my wedding?	Yes. Your MC (Janet) also acts as your event coordinator. Before each event every little aspect is checked. This Makes your wedding run smoothly and allows you to spend more time with your guests.		
12	What type of speaking and or vocal lessons have you had? (for MC)	I (MC) have taken numerous oral communication classes at Duquesne University and have a degree in Elementary Education.		
13	Are their any extra charges?	No. There are no extra charges for anything listed in our package.		
14	Are you a member of any professional organizations?	We are members of the BBB, Prodj, The Western Pennsylvania DJ Association (Charter Members), and the National Association of Mobile Entertainers.		
15	Do you do this for a living? What is your job title?	Yes. We (Tim And Janet) are the owners of Upbeat Entertainment. As a result we can dedicate all of our Time to you.		
16	Do you invite prospective clients to view you at a wedding?	No. Your wedding is not an appropriate time to talk to future clients. Our time is devoted to you.		
17	Can we meet with you in person before we book you and for a final meeting just before our wedding?	Yes and yes. We will meet with you as many times as you would like.		
18	Can I get a signed copy of a contract with times, location, and price listed?	Always		
19	Will you be able to take requests from my guests?	We bring over 13,000 songs to your wedding. We will be glad to take requests with your permission.		
20	If we want overtime is that an option?	Overtime is always an option. We are yours for the day.		